

SOLUTION BRIEF

MVNO in a Box

Launch a scalable, fully branded connectivity business in just 4 weeks.

A fast, capital-efficient way for mobile operators and enterprises to launch branded IoT connectivity — zero upfront investment, revenue from day one.

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WHY IT WORKS

Key benefits

Everything you need to stand up a profitable MVNO — and nothing you don't.

01

Hit the market running

Start earning from day one with an operational, revenue-ready solution that draws revenue from the start.



02

Zero CapEx

Eliminate capital expense and cut time to market with a ready-to-deploy platform.



03

End-to-end integration

One fully integrated stack — core network, billing, CRM, customer portals, SIM management, and more.



04

Start small, scale fast

Lean on our global expertise, established connectivity network, and hands-on technical support.



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WHAT'S INCLUDED

Base connectivity package

The FLOLIVE® platform gives your business a white-labeled Connectivity Management Platform, branded SIM with Multi-IMSI and eSIM connectivity, and a dedicated APN to route your IoT device traffic.

Beyond the platform, you tap our commercial expertise — sales enablement, marketing support, a dedicated sales engineer and consultant, and hands-on customer support.



BUILT TO FLEX

MVNO in a Box flexes with your business model. Layer on the connectivity capabilities and digital enablers you need.

CONNECTIVITY ADD-ONS

- + Core network
- + Virtual Private Networks
- + NB-IoT & satellite IMSIs
- + PGW breakout
- + Dedicated APNs
- + Static IPs
- + Custom DNS
- + Regional steering

DIGITAL ENABLERS

- + Remote SIM Provisioning (RSP)
- + CMP aggregator integrations
- + Consumer eSIM support
- + Self-service portals
- + White-labeled eShop

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TAILORED TO YOU

Built around your use case

Tell us what you're connecting and we'll unlock the right add-ons and customizations to make your MVNO business sing.



Security & surveillance

A VPN paired with a dedicated, static IP gives secure, direct access to cameras, alarms, and monitoring systems in the field, so video and sensor data flow reliably and remote management stays protected. Global Multi-IMSI coverage keeps surveillance online wherever it's deployed.



Automotive

A local IP address via PGW breakout supports in-car telematics and keeps you compliant with local telecom regulations. It delivers the low latency navigation, over-the-air updates, and connected services depend on, while regional breakout keeps traffic in-market for performance and regulatory alignment.



Narrowband IoT

Ideal for low-power, long-life sensors in utilities and smart cities. A dedicated NB-IoT IMSI ensures network compatibility; Satellite IMSI extends coverage to remote, off-grid areas.



Mission-critical

For emergency services, industrial automation, and remote healthcare: Multi-IMSI delivers the highest availability, Satellite IMSI holds in disaster zones, and PGW access gives secure IP routing control.

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THE FLOLIVE DIFFERENCE

Why Flolive

Centralized management

A multi-tenant, multi-tier CMP for diverse customer segments and hierarchical structures.

Proven IoT infrastructure

Enterprise-grade technology with global reliability, security, and performance at scale.

Fastest route to market

Skip infrastructure build-out and launch in weeks — put your capital into sales instead.

Global, future-proof scale

Expand across regions with Multi-IMSI and support for evolving connectivity standards.

Ongoing technical & GTM support

Dedicated expertise to maximize the platform and accelerate your market success.

Full autonomy, flexible commercials

Own the customer, set your pricing, and pay as you grow with revenue-share and usage-based models.

Ready to launch your MVNO?

From first conversation to market in as little as 4 weeks. Let's answer your questions.



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